

THOMAS DE CLERCK
CCO & FOUNDER

GLAD YOU ARE HERE

CUMUL.IO DATA TALKS 2019

Thanks for coming: FOD Economie, Waterleau, JSM, Websteak Marketing, Stad Antwerpen, Gemsotec, De Singel, Mr Prezident, ACTITO, KBC, The Park Playground, Dox Acoustics, Talmundo, Customs4Trade, Proximus, Commspace, Cospecto, Hydro66, Belfius, Ebo Enterprises, iReachm, Link2Fleet, Smartfin, Event Pulse, Field & Concept, Rein4ced, Aertssen, Tomorrowland, Forganiser, Websters, Leuven Mindgate, UnifiedPost, Sweepatic, Hireme, ProSoccerData, Prato, Pencil42, Lemon, Flexxio, Adshot, Q7Leader, Creafin, Semko, Codefever, Qualifio, Stad Leuven, FESG, Brandweer Zone Antwerpen, Smart Profile, Nurama, Alexandria.Works.



What to expect

DATA TALKS TIMELINE









Proximus

Real-time

Crowd Management

14h40 - 15h00

Cumul.io

How to choose your data stack

15h00 - 15h20

Commspace

Integration
Use Case

15h20 - 15h40

30' Break

Drink, Mingle, & Share

15h40 - 16h10

What to expect

DATA TALKS TIMELINE







iReachm

Internal Reporting
Use Case

16h15 - 16h35

City of Antwerp

Integration
Use Case

16h35 - 17h00

Cumul.io

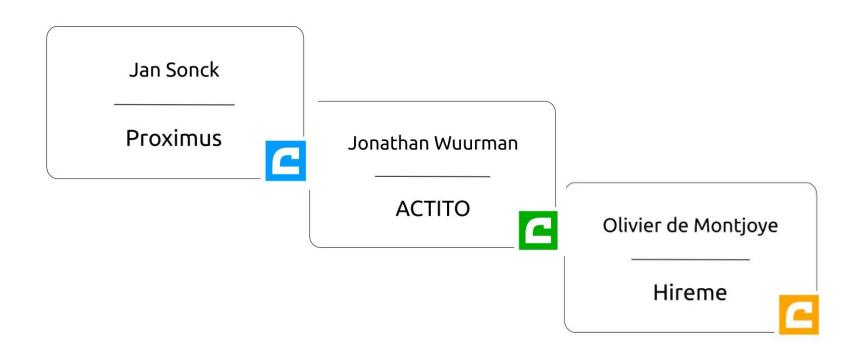
Integration improvements

17h00 - 17h30

Networking



SPEEDDATING



CONVERSATION STARTERS





























Leave us your feedback

REVIEW BOOTH









GERDY SEYNAEVE

INNOVATION & BUSINESS
DEVELOPMENT

PROXIMUS

Using data to improve safety during 'De Ronde Van Vlaanderen'







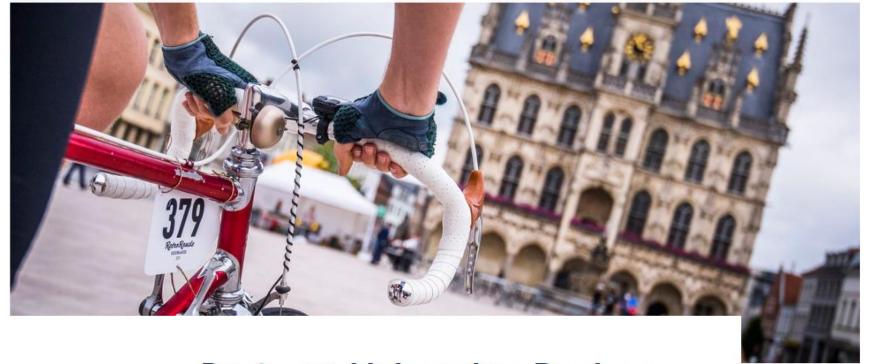








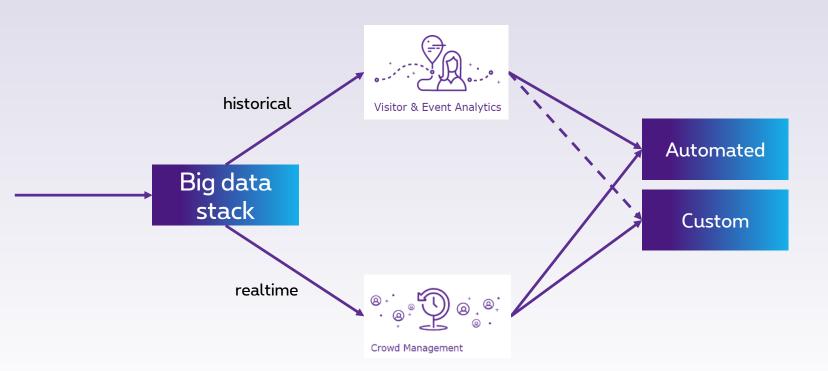






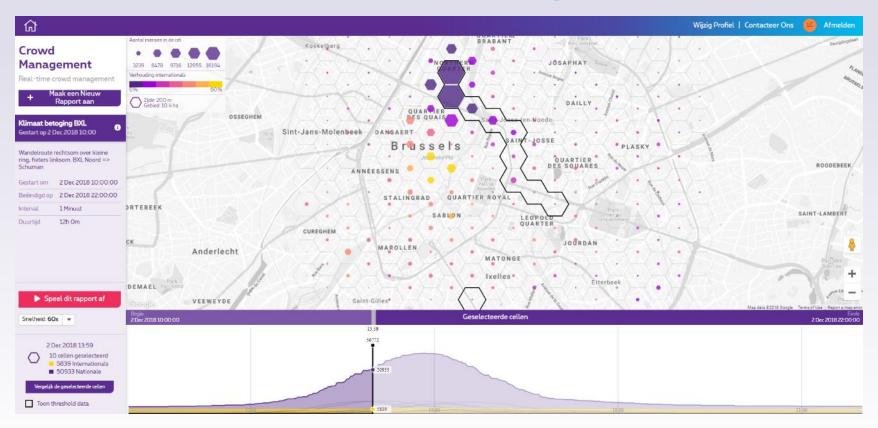
Proximus telde bezoekers Ronde van Vlaanderen via simkaarten: 40.000 mensen stonden renners aan eindmeet op te wachten





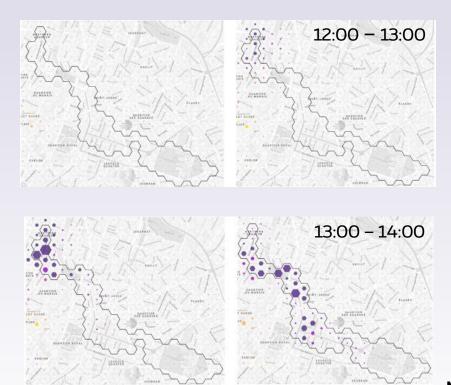


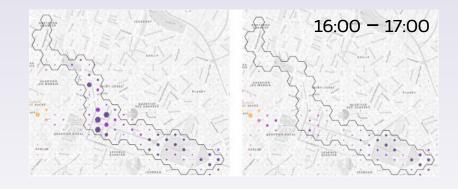
Real Time Crowd Management





Near Real Time - example

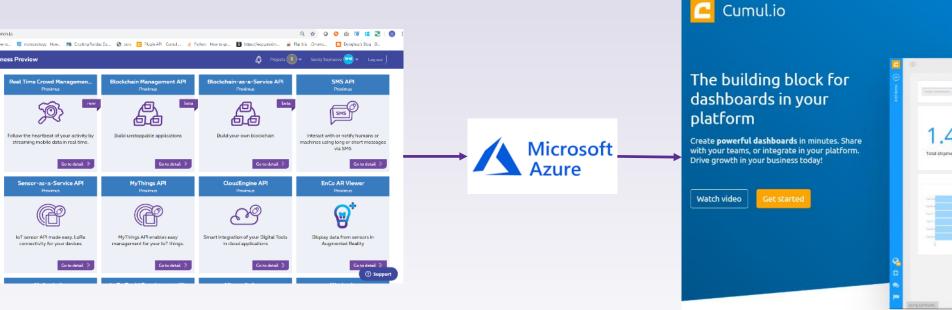




March for climate Brussels (12th Feb 2019)



The need for custom dashboards

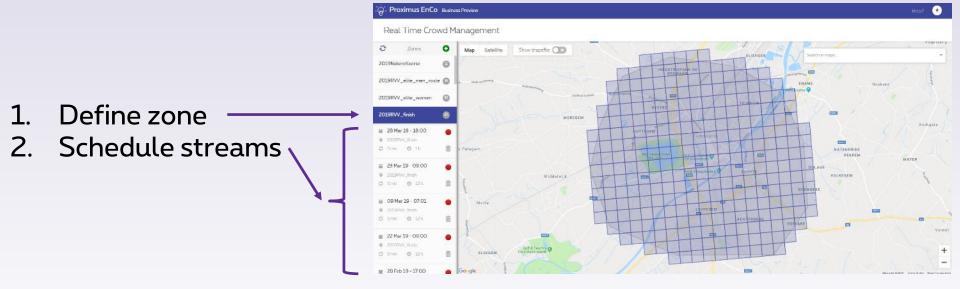


https://enco.io

Real Time Crowd Management data through API



The need for custom dashboards

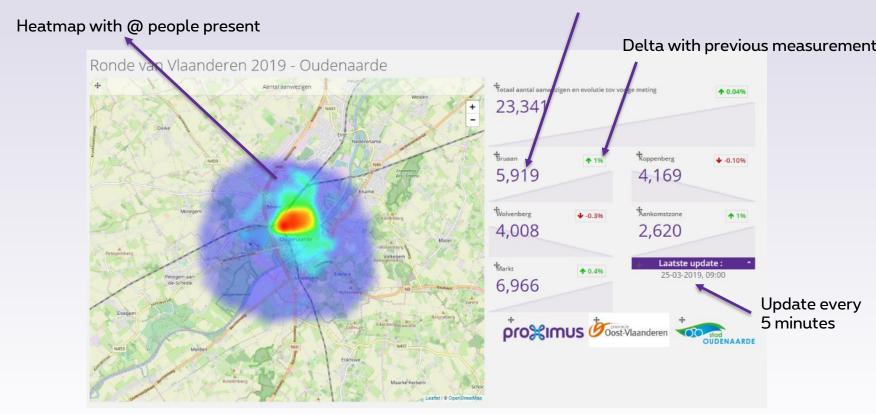


- 3. Process streams in realtime
- 4. Visualise through cumul.io



Dashboard during ronde van Vlaanderen

Absolute amount of people present





datanews

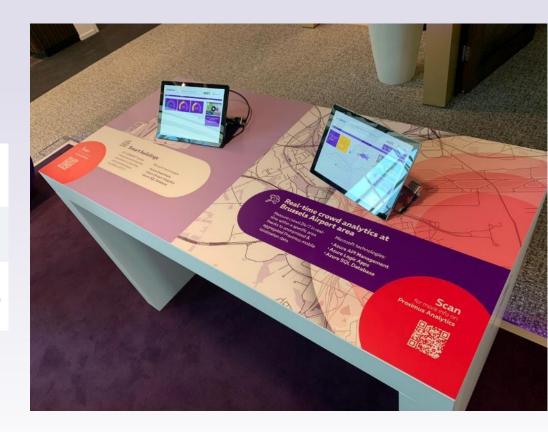
Proximus krijgt een plekje bij Microsoft België

13/09/19 om 10:09 Bijgewerkt om 09:24 Bron: DataNews



Pieterjan Van Leemputten is redacteur bij Data News

Wie bij Microsoft België op bezoek gaat, ziet daar voortaan prominent een stand van Proximus staan. De twee technologiereuzen gaan voortaan (nog) meer samenwerken.







Proximus Real Time Crowd Management





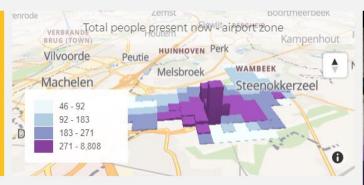
Measuring the amount of people in and around the airport

Last Updated On

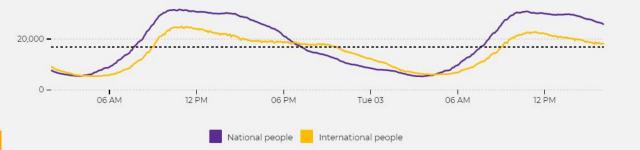
03-09-2019, 16:05

National people present in airport zone 25,600 • 1%

International people present in airport zone



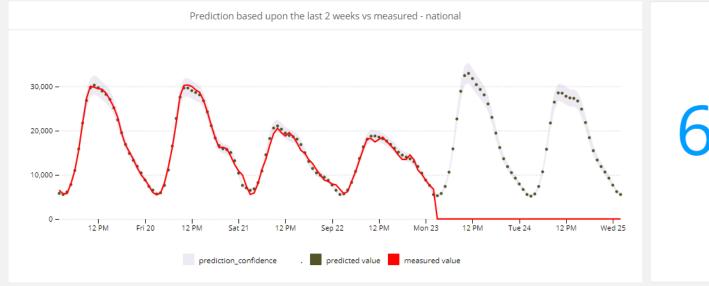




Want to know more?
Visit us on
proximus.be/analytics



Predicted traffic @ airport











Proximus Internet of Things



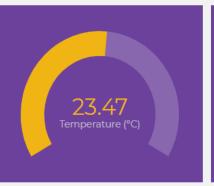


Measuring environmental parameters of this location in a completely Wireless way

Last Updated On

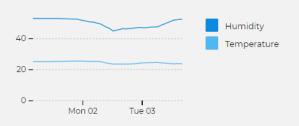
03-09-2019, 16:20













Want to know more ? Visit us on **proximus.be/iot**

Time

Time

The strengths of Cumul.io, the company & service

- The team is very professional & easy going
- They developed a niche product which complements more complex analytics apps (e.g. powerBi/Tableau/...)
- The cumul.io support is fantastic
- The applied SaaS model offers all benefits of the cloud
- Integration & sharing made easy (tip: Automated refresh through API call)





More info?

gerdy.seynaeve@proximus.com

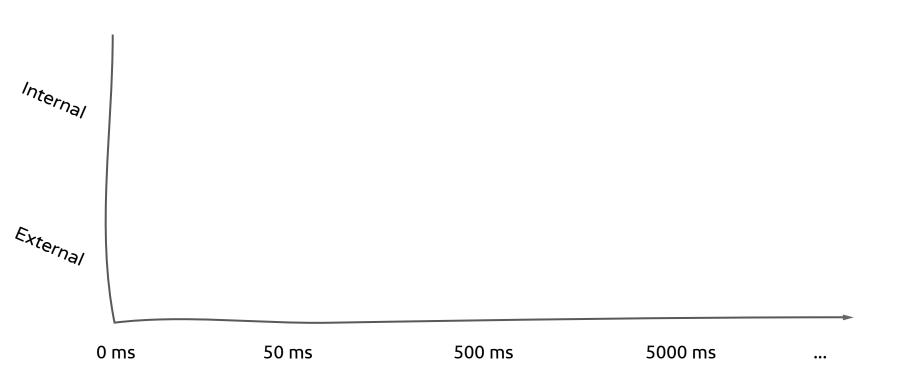
www.proximus.be/analytics



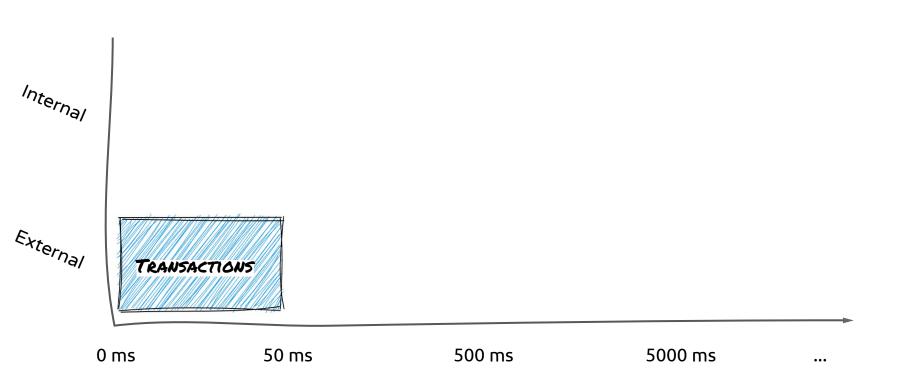
CUMUL.IO

How to Choose Your Data Stack

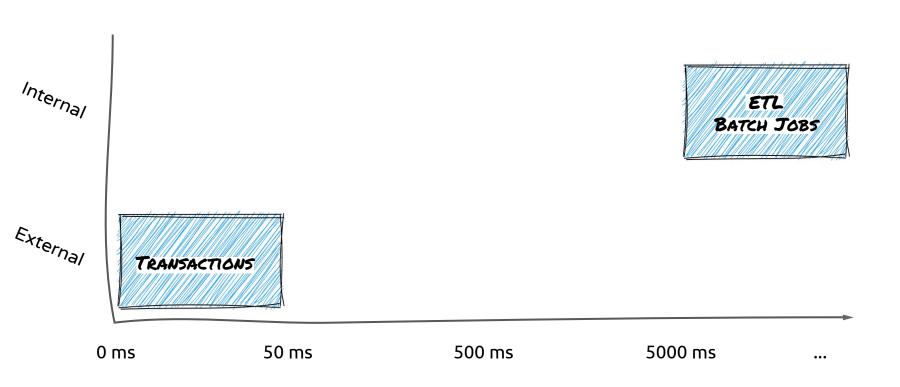
The latency sweetspot ⁶⁹



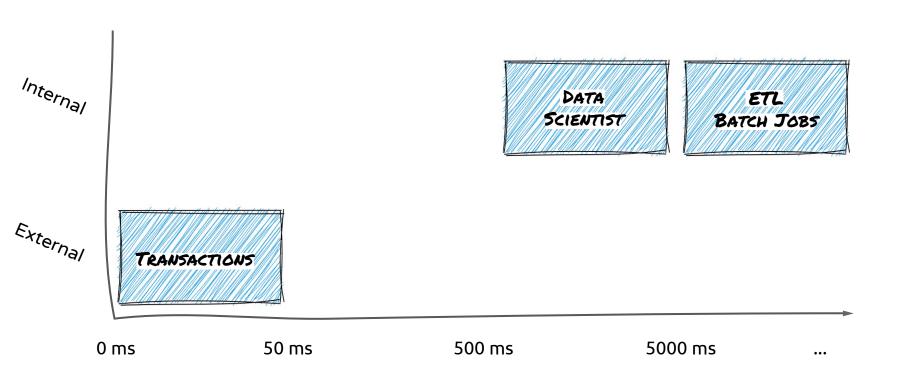
The latency sweetspot ²⁰

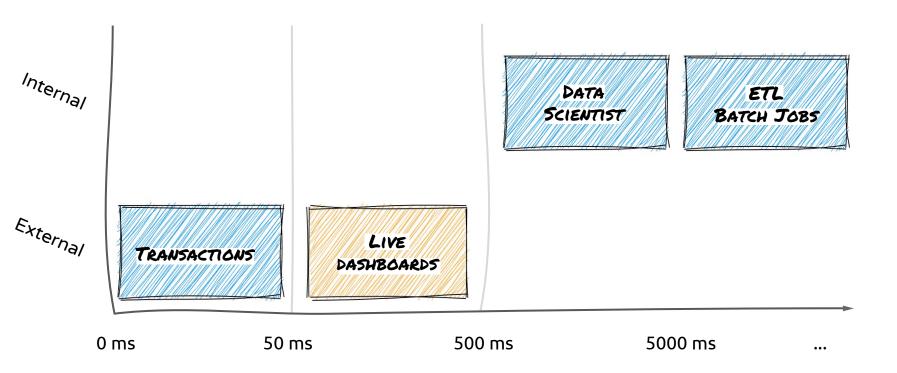


The latency sweetspot •



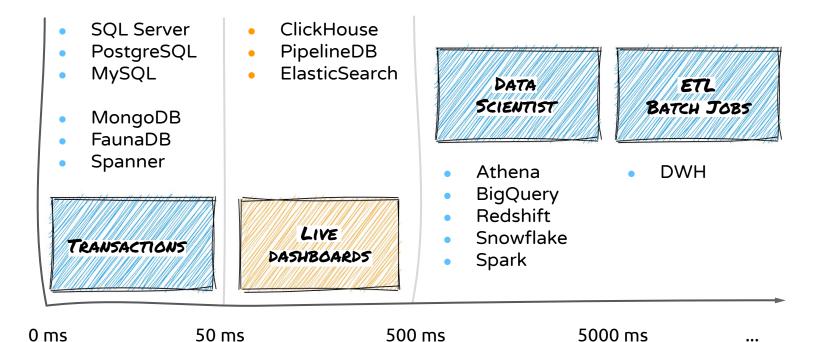
The latency sweetspot ²⁰





The latency sweetspot •







VS.



OLTP 32

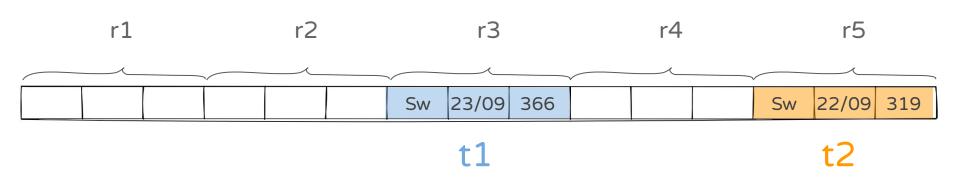
	Burrito	Date	Weight (g)	
r1	Salty	2019-09-24	205	
r2	Savoury	2019-09-24	407	
r3	Sweet	2019-09-23	366	t1
r4	Salty	2019-09-22	240	
r5	Sweet	2019-09-22	319	t2



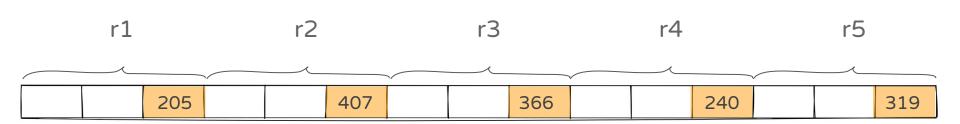
q1 = AVERAGE(Weight)

Burrito	Location	Weight
Salty	2019-09-24	205
Savoury	2019-09-24	407
Sweet	2019-09-23	366
Salty	2019-09-22	240
Sweet	2019-09-22	319

OLTP 34

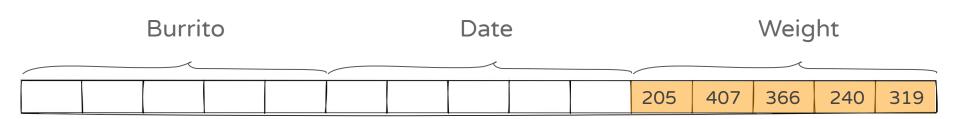






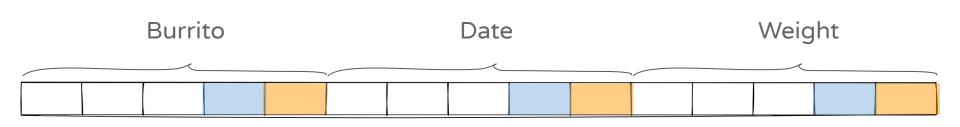
q1 = AVERAGE(Weight)



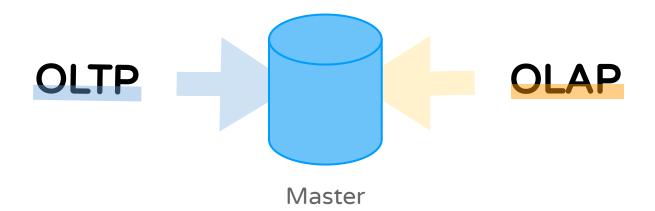


q1 = AVERAGE(Weight)





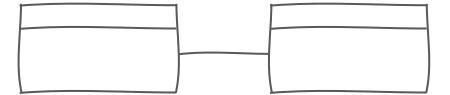
t1 t2



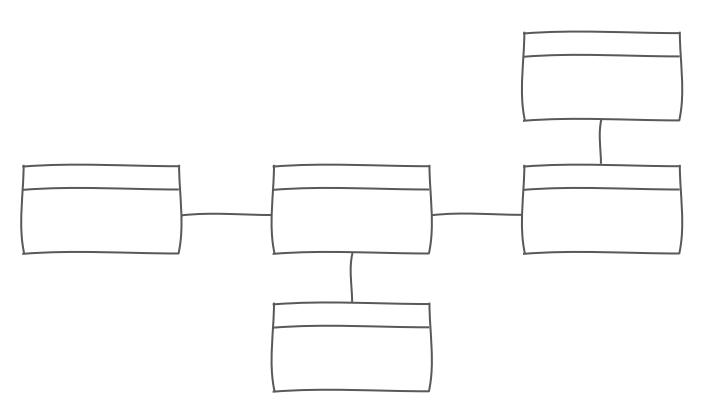
Mixing OLTP & OLAP •



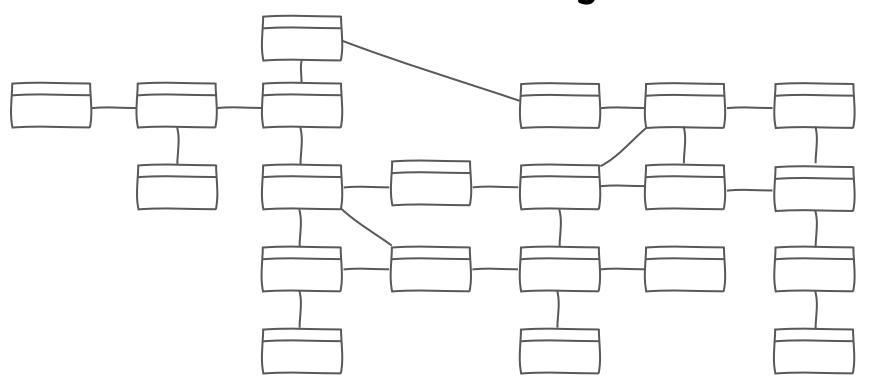
Mixing OLTP & OLAP •



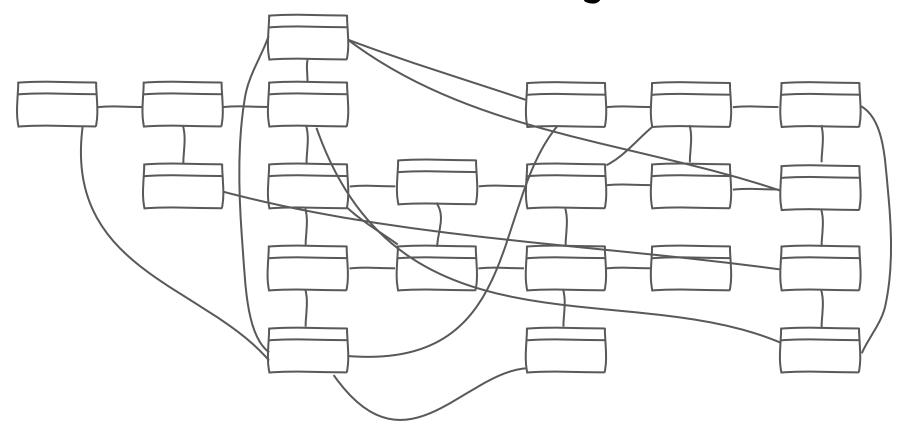
Mixing OLTP & OLAP •



Mixing OLTP & OLAP @

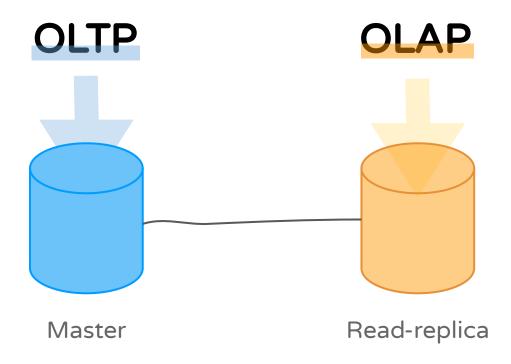


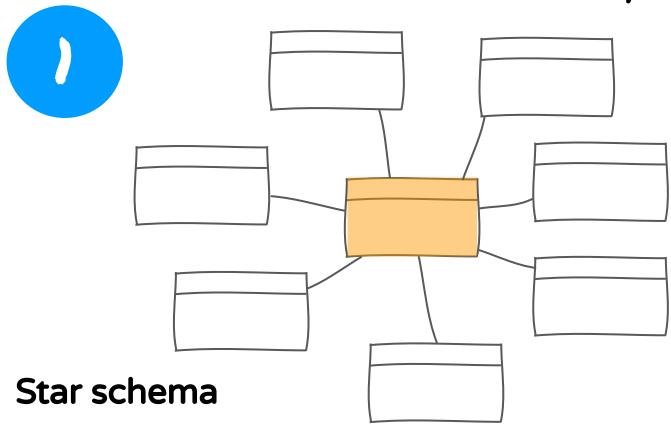
Mixing OLTP & OLAP 6

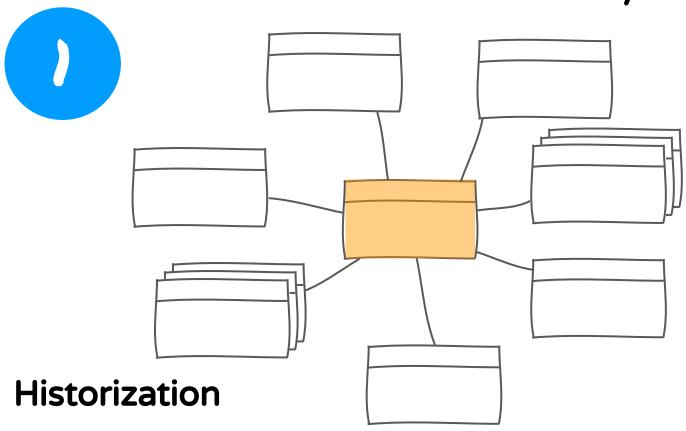




Boosting your DB









Time series DBs

TimescaleDB, InfluxDB, ...



Time series DBs

205	407	366	240	319
24/09	24/09	23/09	22/09	22/09





Time series DBs

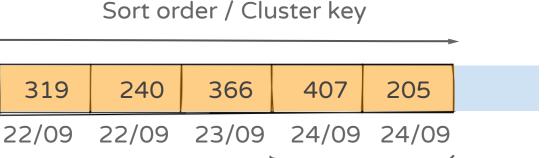
Sort order / Cluster key

 319
 240
 366
 407
 205

 22/09
 22/09
 23/09
 24/09
 24/09



Time series DBs



q1 = AVERAGE(Weight) for 24/09



Streaming
PipelineDB, KSQL (on Kafka), Storm, ...

Streaming

PREFINED QUERY: q1 = AVERAGE(Weight) per Burrito Type

	Sweet	Salty	Savoury
Count	2	1	
Sum	685	240	

Streaming

Count

Sum

685

240

	Salty		2019-09-24		2	205		
Savoury		2019-09-24		4	107			
Sw	eet	Salty	Sav	oury	_			
	2	1						

Streaming

Count

Sum

	Salty			2019-09-24	205	
Savoury				2019-09-24	407	
Sw	eet	Salty	Savour	/		
2	2	2	1			
68	35	445	407			



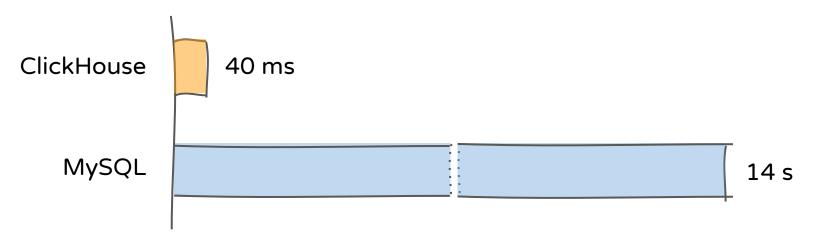


Modern analytical DBs

- Column store
- Sharding
- Pre-aggregation
- •



Modern analytical DBs



On a dataset of 25M rows



Cumul.io

We're going to help you out as well:

- Phase 1:
 Accelerate local file upload & API push
- Phase 2:
 Accelerate your Database & Plugin queries



One more thing

We're going to help you out as well:

Phase 1:
Accelerate local file upload & API push



Phase 2:

Accelerate your Database & Plugin queries







CEO

COMMSPACE

How we do client-facing analytics

commspace



Revenue Tracking & Analytics Simple. Easy. Accurate.

HOW WE DO CLIENT-FACING ANALYTICS

And why it should matter to you







K THAT'S US! THE SECRET TO COMMSPACE'S SUCCES:

A PASSION FOR PROBLEM SOLVING

LOVING HAKING A DIFFERENCE IN PEOPLE'S LIVES

THE BEST TEAM

FOCUS & DETERMINATION



This is us 💪



(Yes, that's an actual paper napkin)

Simplifying your revenue.

Uncomplicating your life.



Easy to understand business intelligence.

Creating BI you can actually use.

This is a core value proposition we wanted to offer

Automating structure and order for your revenue tracking.

Less onerous and error-prone. The ease & accuracy you've been looking for.

Only the features you need.

Everything on our platform adds value.

Saving you time with software you will actually use.

Giving you space to do the important stuff.

Why client-facing visual analytics?

"Visualization gives you answers to questions you didn't know you had"

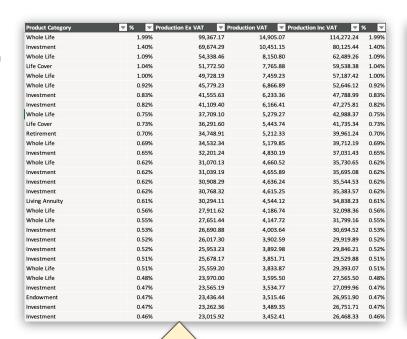


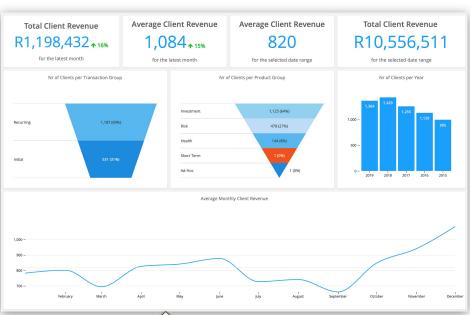
Ben Schneiderman



As a small business owner

What would you rather look at?





We had this (meh)



So many visual analytics options 🕺

We looked at over 30(!) over an 18 month period



Selection criteria for Commspace Analytics

"Finding the balance between power & simplicity"



EMBEDDED GUIDED ANALYTICS

- ✓ Secure embedding
- ✓ Authenticated accounts



EASY & NIMBLE DASHBOARDING

- ✓ Analysts, not developers
- ✓ Drag-and-drop over SQL



PERFORMANT & SCALABLE

- ✓ Near-real time
- ✓ Fast rendering



VISUALLY ATTRACTIVE

- ✓ Rich visualisation options
- ✓ Customisable & styleable

We decided to *buy* instead of *build*.

Spending engineering time on core product development is more important

Cumulio checked all the boxes





And **excelled** at these:

- Fantastic dashboard building experience
- Easy yet robust integration
- Elegant authorisation mechanism
- Responsive technical support (hi Haroen!





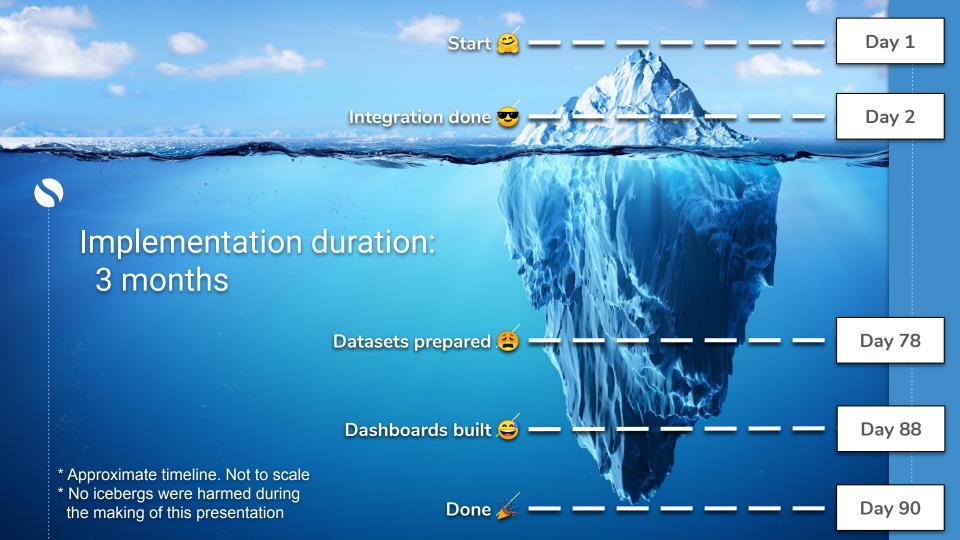
Cumulio sits in the "Goldilocks Zone"
Perfect balance between power & simplicity for embedded analytics



Challenges & Decisions

9	

Challenge/Decision	Solution
Creating performant datasets from normalised data	Postgres materialised views
Deciding what to visualize and which graphs to group together	Multiple dashboards aka "views"
Controlling which dashboards are exposed in Commspace	Cumulio "API User"
Handling multi-tenant SaaS	Cumulio API token filter



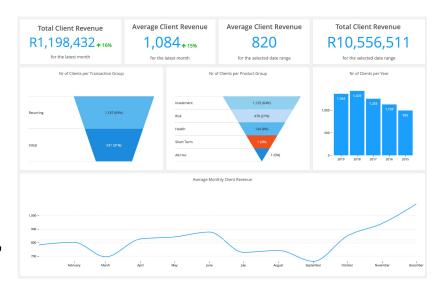
The Result:

Commspace Analytics



"This is not what I wanted, it is *more* than what I wanted! Thank you very much, this is so rich and so brilliant!"

These are actual client quotes!



"Wow, this information is incredible. I have never seen my business in such detail!"

Now you be like... or hopefully like









PETER STAVELOZ

CEO

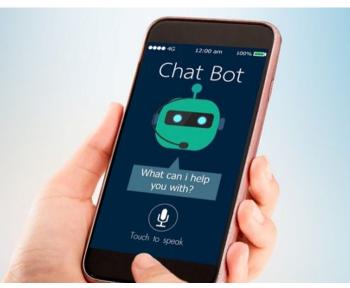
IREACHM

Monitoring voice bots with real-time dashboards





Amazing Trends in Voice Chatbot to watch in 2019







Hello, I'm Nikki!

How can I help you?







Rubrieken ▼ Het magazine











Hét evenement voor de verpakkingsindustrie! Woensdag 23/10/2019

Nekkerhal - Brussels North

Google vergeet te melden dat Nest beveiligingssysteem ingebouwde microfoon heeft

21/02/19 om 11:58 Bijgewerkt op 22/02/19 om 10:16 Bron: DataNews



Pieterjan Van Leemputten is redacteur bij Data News

Google's Nest Secure beveiligingssysteem blijkt dan toch een ingebouwde microfoon te hebben, ook al stond die aanvankelijk niet vermeld in de specificaties.

















'Gratis vertaal-apps kunnen erg duur uitdraaien'

- Vrije Tribune



Meest gelezen



Truc van programmeur om verkeersboetes te ontlopen pakt verkeerd uit



Rinnenkort mogelijk om



FINANCE



(C) WHATSAPP



INTERNATIONAAL

Google is reabsorbing Nest, the smart home company it bought for \$3.2 billion in 2014

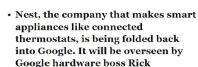
in LINKEDIN



Osterloh.

Steve Kovach

0 7 Feb 2018 220



f FACEBOOK

- Nest has been a separate company under the Alphabet umbrella since 2015, considered an "Other Bet" by the company.
- This is the first time one of Alphabet's so-called Other Bets companies has been folded back



M EMAIL

Foto: REUTERS/Beck Diefenbach Rick Osterloh, Google's hardware box will now run Nest

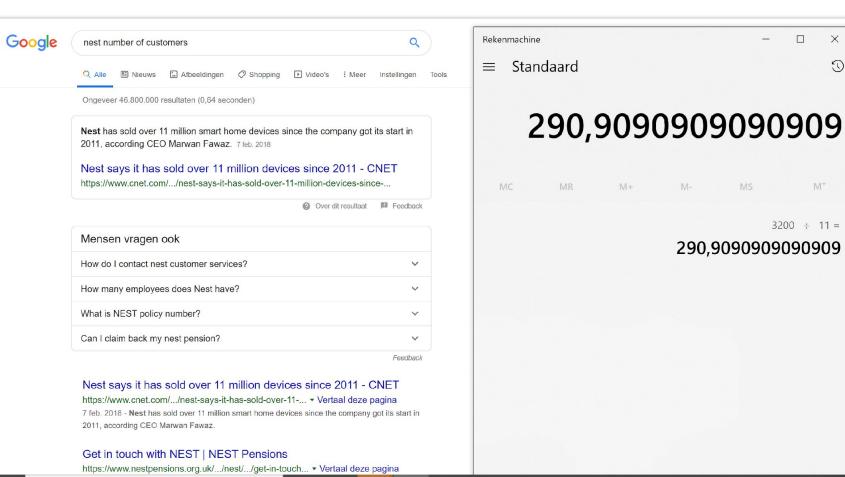


Partnerexperts



Talent werven over de grens: 'In Spanje zijn ze blij als ze iets horen, zelfs als het een afwijzing is'

Bekijk de hele serie: de zoektocht naar talent







































X













Google zoeken

Ik doe een gok







Colruyt Laagste Prijzen start als eerste Belgische supermarkt met een test van ingesproken boodschappenlijstjes. Vanaf vandaag kunnen klanten zich daarvoor inschrijven. Tijdens de test dicteren ze hun lijstje tegen hun smartphone, waarna ze productsuggesties op maat krijgen. "Samen met onze klanten onderzoeken we of spraaktechnologie een efficiënt hulpmiddel is om boodschappen voor te bereiden", zegt marketingdirecteur Guy Elewaut.

Nieuw: Colruyt-boodschappenlijstjes inspreken

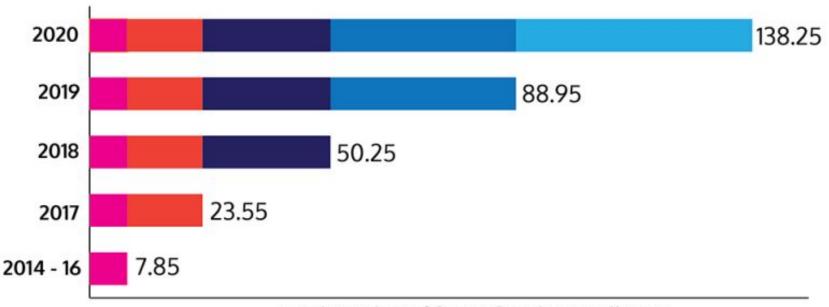
Colruyt I aagste Prijzen test als eerste Belgische supermarkt ingesproken boodschappenlijstjes. Dat doet de retailer samen met zijn klanten. "De test moet uitwijzen of onze klanten op deze manier nog makkelijker hun boodschappen kunnen voorbereiden", zegt Guy Elewaut.

<u>Home</u> > <u>Pers</u> > Met MyProximus praten dankzij Google Assistent

28 mei 2019 | Persberichten

Met MyProximus praten dankzij Google Assistent

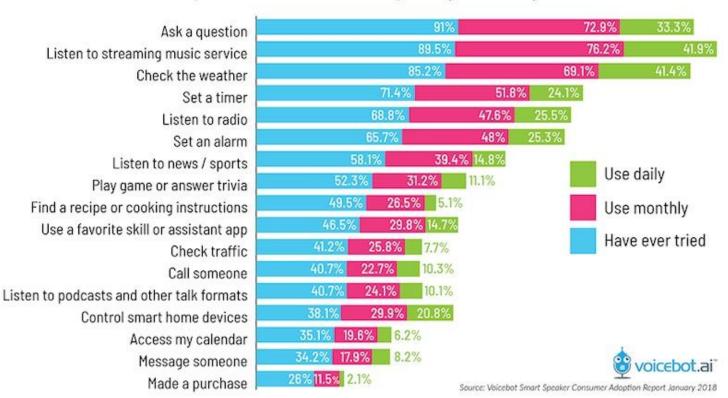
US Smart Speaker Installed Base - 2016 to 2020



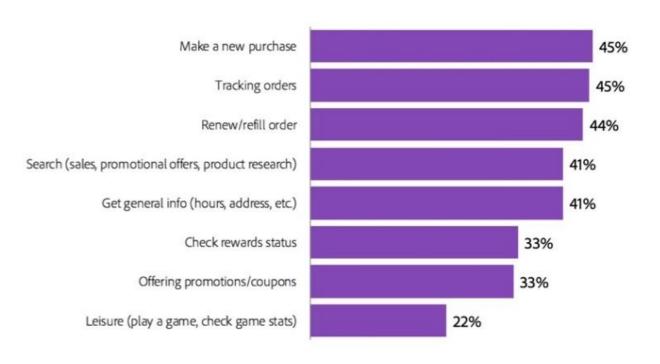
Total Number of Smart Speakers (millions)



Smart Speaker Use Case Frequency January 2018



What new voice-enabled interactions are organizations prioritizing. (US, Mar 2019)



Newsroom

Press Releases

TOKYO, Japan, February 19, 2018

Gartner Says 25 Percent of Customer Service Operations Will Use Virtual Customer Assistants by 2020

Contacts

Susan Moore

Gartner susan.moore@gartner.com





INTERNATIONAAL

McDonald's bought an AI speech company to take the human interaction out of drive-thrus

in LINKEDIN



Isobel Asher Hamilton

(11 Sep 2019 6 10



acquisition of AI startup Apprente for an undisclosed sum on Tuesday.

f FACEBOOK

- · Apprente builds AI designed to understand and respond to human speech, which McDonald's said it plans to implement at its drivethrus.
- · Earlier in 2019 the fast food giant bought a separate AI company for \$300 million to help tailor its touchscreen menu offerings to customers.



EMAIL

become much more automated.



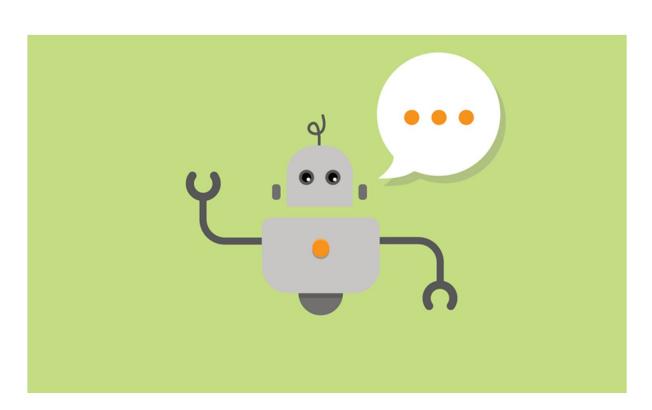


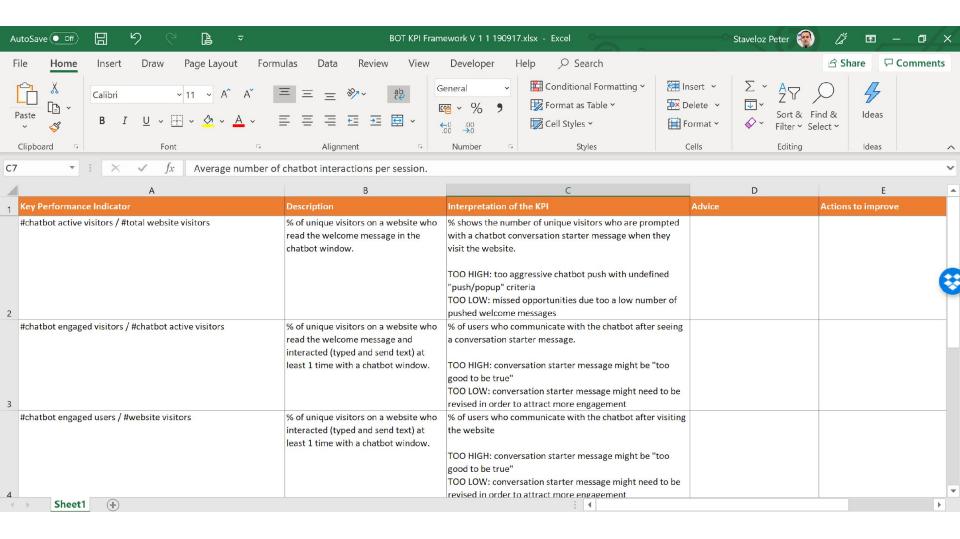
"DATA ANALYTICS" CASE

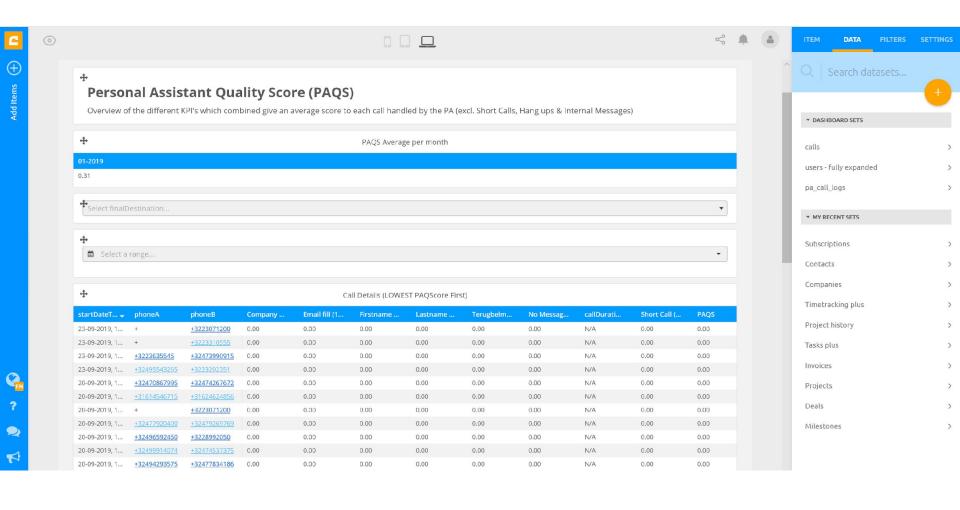
STUDIES with real-time dashboards

15 Key Metrics for Chatbot Conversational Analytics in 2019

SEPTEMBER 11, 2019 - 7 MINUTE READ







Analytics

Users, engagement, retention, demographics, and more!



Bot Specific Metrics

Sentiment Analysis, Conversational Analytics, Slack Teams, Multi-User Sessions

We handle all the unstructured data and processing including images, audio, and more importantly users own words

LET'S TALK WHAT ARE YOUR MOST TIME CONSUMING TASKS? ABOUT YOU



JELKE SOOGHEN

MANAGER POLICY & INFORMATION MANAGEMENT

CITY OF ANTWERP

Our organisation in numbers



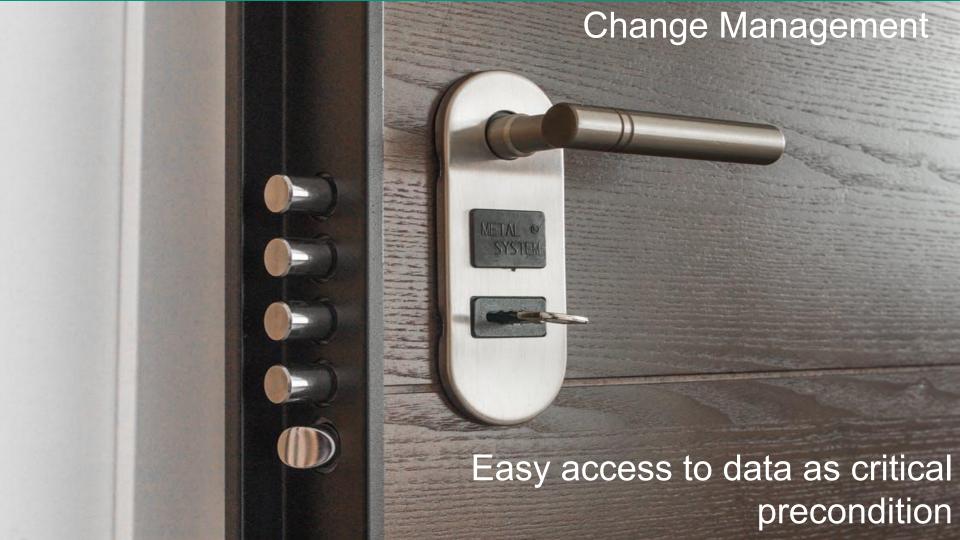




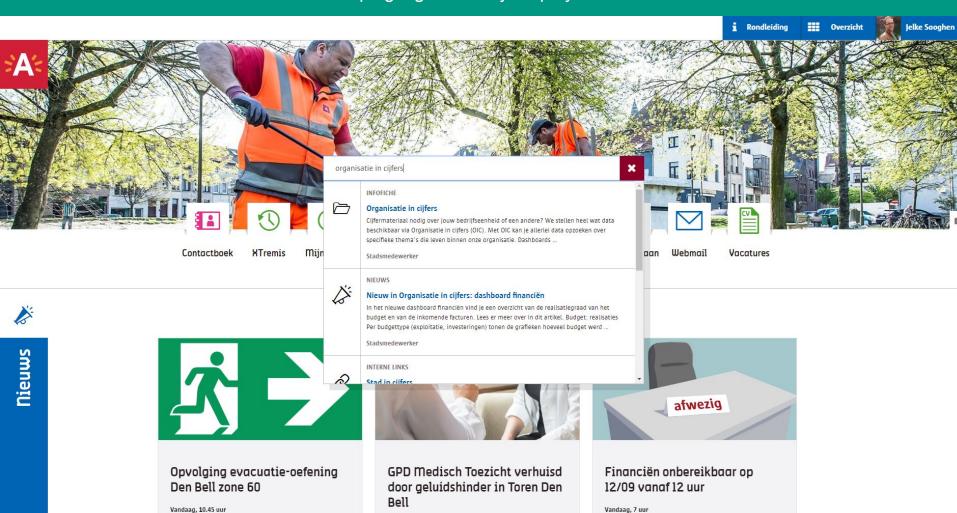
Data team = a multidisciplinary team







Intranet plugin gives every employee access to



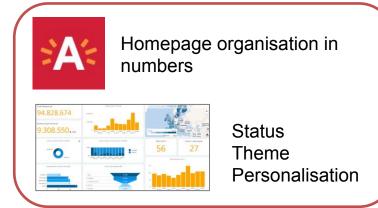


Instrument for lower management & supervisors

How does it work?







M-profile

Live demo landing page

Telefoon

Papier

N/A



Organisatie in cijfers

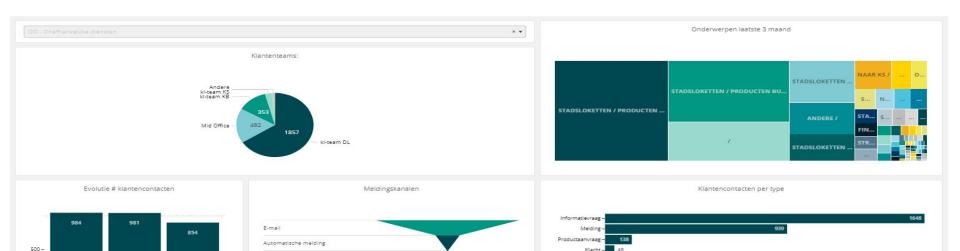
Overzicht > Klantencontacten

Klantencontacten

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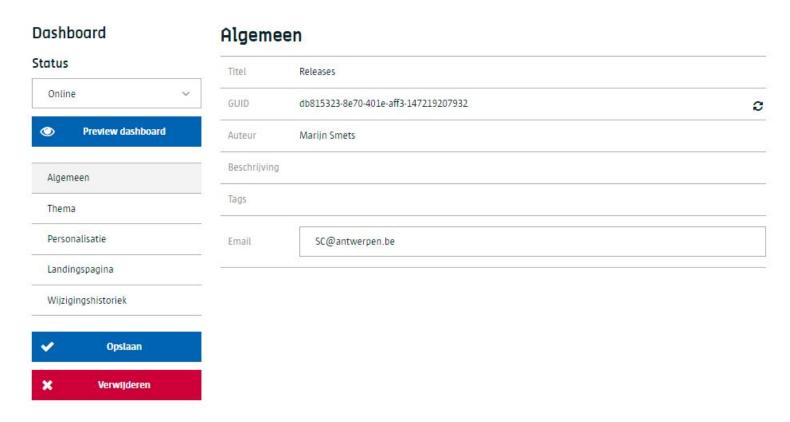


Suggestie – Tweedelijnsklacht –

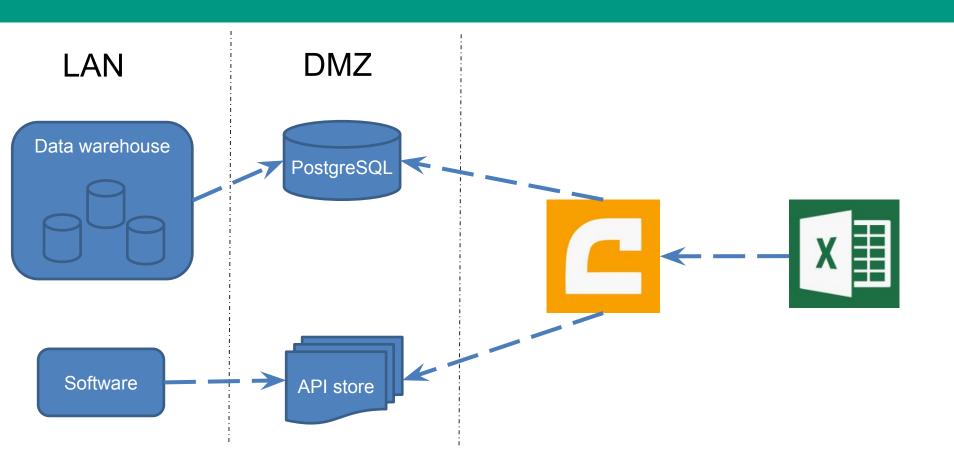
Felicitatie - 2

Live demo home page

Dashboards > Releases



How do we get our data?







BRUNO VERBRUGGEN

HEAD OF SALES

CUMUL.IO

Building data driven organizations.

How Cumul.io supports companies to include reporting and analytics in the place that actually matters.

A Supporting Team

- Customer Success
- Functional documentation
- Account Management

- Solution Engineering
- Technical support
- Developer Documentation



















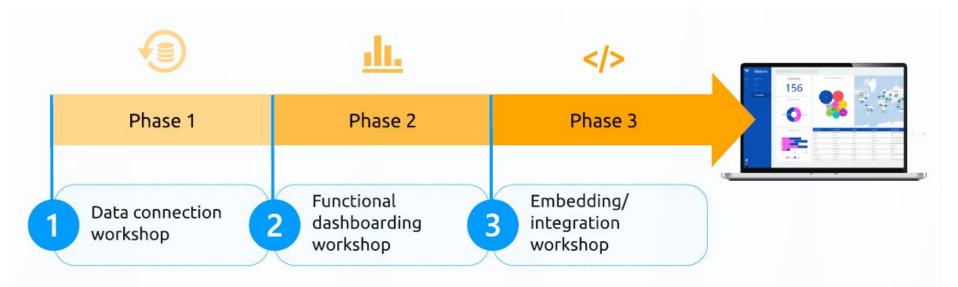




Joint Execution Program

- 6-8 weeks pilot project
- Dedicated Solution Engineer

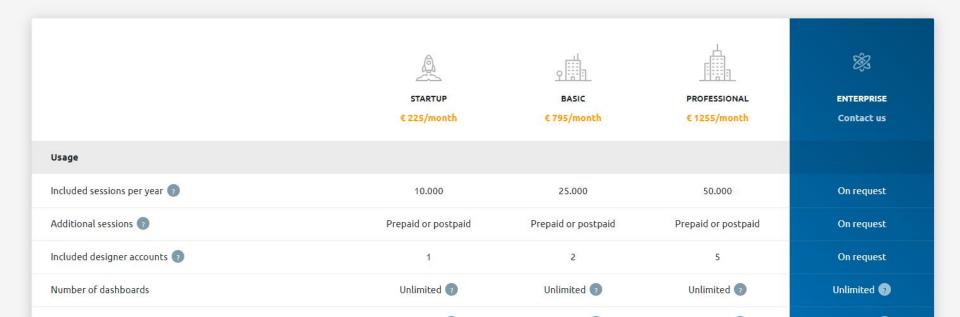
- Monthly 'developer' license
- Deductible from license fee



New Subscriptions

All subscriptions come with full integration

Previous subscriptions stay valid





CEO & FOUNDER

CUMUL.IO

Product Update

Best of breed building block, 1st in class & fastest integration, Secure, Multitenant, Parameterizable, Responsive, Multi-lingual, API first, Easiest to use, Analytical power, #FeatureFRIYAY, Monthly webinars, +100 articles, filters with parameters, impersonate, integrated dashboard usage overview, dashboard picker integration, integration rules

status page, integration tab, optimized integration loading, combination chart, search in selectbox, undo screen modes, account management nongoDB plugin, absolute values in pie & donuts, dashboard filter overview whitelabeled mails, intuitive file re-upload, interactivity in alluvial chart, slice supports multiple data types, object filters per chart, extra-filter interactivity n scatterplot, currency data type, sunburst, custom fonts, new date filter circle pack diagram, linked filtering, Panoply connector, conditiona ormatting in tables, cumulative sum, Snowflake connector, new themes olugin logging & monitoring, ClickHouse connector, Lobbipad connector new map styles, new text object, webGL routemap, webGL markermap Typeform connector, drag & drop colors in theme editor, manually set axis in par & column, set order in bar & column charts, set initialization filters or any chart, export with runtime filters, datatype duration, change datatype of derived columns, last X filters & yesterday, filter parameters, query boos

netauata synchionization, Avvs Athena plugin, unuo deleting charts, nev

nts, new cate filter tested & deployed releases oar & column Since data talks 2018



A new webinar Every month



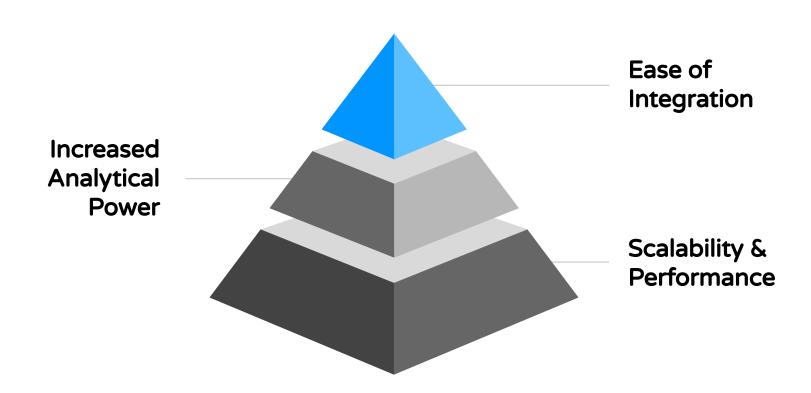


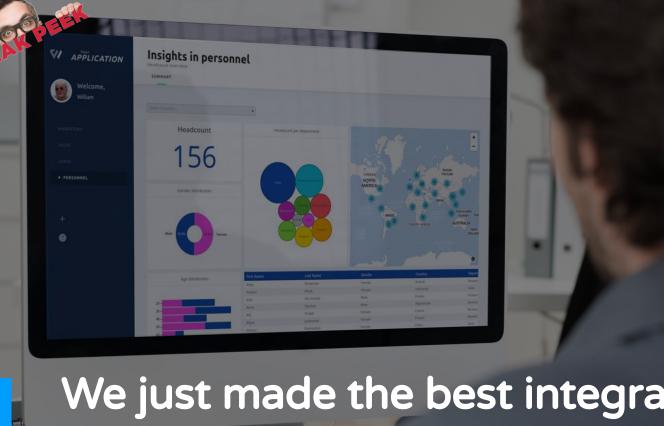


become a master in the art of dashboarding. In this tutorial, we will take you through every step in the process of making a good dashboard: connecting your data, creating good looking charts and sharing the end product. Ready to get started?

Start course?

3 MAIN FOCUS AREAS



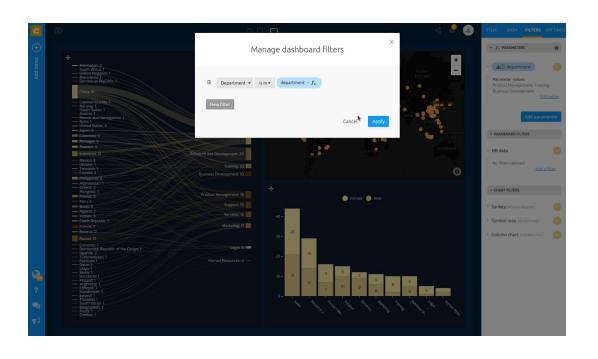


We just made the best integration even FASTER & BETTER!





PARAMETERIZABLE FILTERS



- Use parameters in chart
 & dashboard filters
- Create a default integrated view
- Easy impersonification
- Adapt many filters at once



PARAMETERIZABLE FILTERS

```
client.create('authorization', {
 type: 'temporary',
 securables: [ '< dashboard id >' ],
 expiry: new Date(new Date().getTime() + 300 * 1000),
 name: 'John Doe',
 email: 'john@doe.com',
 filters: [
     clause: 'where',
     origin: 'global',
     column id: '306f0a58-544e-497a-b2f1-38f2f6fb04a0',
     securable id: '5437ca60-aa8f-474b-8268-2e48f1f95c70',
     expression: '? IN ?',
     value: ['Support', 'Sales']
     clause: 'where',
     origin: 'global',
     column id: 'cb2fabb3-51f1-407c-8a01-8f0aeaa077eb',
     securable id: 'b0d8416d-47fb-48d5-8756-d23a4e807cd3'.
     expression: '? IN ?',
     value: ['Support', 'Sales']
     clause: 'where',
     origin: 'global',
     column id: 'cb2fabb3-51f1-407c-8a01-8f0aeaa077eb',
     securable id: 'af5744da-c195-452a-9d77-0ece65420a99'.
     expression: '? IN ?',
     value: ['Belgium']
     clause: 'where',
     origin: 'global',
     column id: '306f0a58-544e-497a-b2f1-38f2f6fb04a0',
     securable id: '75e796a9-d350-47cd-bc4b-e9de9e036488'.
     expression: '? IN ?',
     value: ['Belgium']
```



```
client.create('authorization', {
  type: 'temporary',
  securables: [ '< dashboard id >' ],
  expiry: new Date(new Date().getTime() + 300 * 1000),
  name: 'John Doe',
  email: 'john@doe.com',
  metadata: {
    department: [ 'Sales', 'Support' ],
    country: [ 'Belgium' ]
  }
});
```





PARAMETERIZABLE FILTERS

```
client.create('authorization', {
   type: 'temporary',
   securables: [ '< dashboard id >' ],
   expiry: new Date(new Date().getTime() + 300 * 1000),
   name: 'John Doe',
   email: 'john@doe.com',
   metadata: {
      department: [ 'Sales', 'Support' ],
      country: [ 'Belgium' ]
   }
});
```

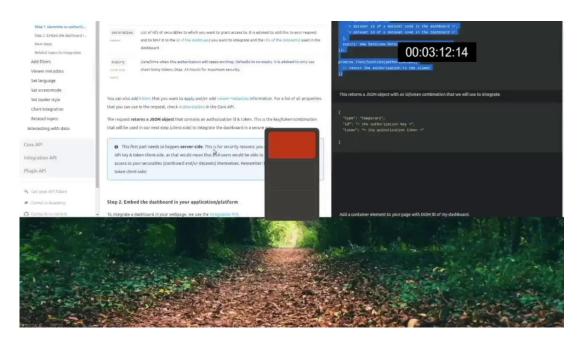
- No need dataset & column ids in filters
- Just add the parameter in the metadata
- Reuse in other dashboards
- And as always secured



EASE OF INTEGRATION



HOW FAST?



From data to dashboard

Securely integrated

Multi tenant

EASE OF INTEGRATION

Upcoming & planned



VIEW ON
INTEGRATION USAGE
& BY WHOM



VERSIONED & SWAPPABLE DASHBOARDS



DASHBOARD RULES & ROUTES



INTEGRATE A
DASHBOARD
PICKER



CEO & FOUNDER

WHERE ARE WE

CUMUL.IO IN 2019

+12000 dashboards. +23500 datasets. +470 plugins running. Team has grown to 15. Presence in 25 countries. In the G2 quadrant for Embedded BI. Strengthened the integrated analytics offering. Launched the Cumul.io Academy. Unveiled developer.cumul.io. Rolling release 15xx+ . Faster & better integration. Subsidiary in NYC. The building block for dashboards - period. Excited for the future!



A SHORT RECAP

CUMUL.IO THROUGH TIME

Connect. Create. Integrate!



Q4 2015

FOUNDED



2017

INTEGRATION OFFERING

Launch of the ability to add dashboard to any platform



2018

LEARN & GROW

Feedback loop on integration, grew team, improved platform, 3x customers



2019

BETTER, FASTER & STRONGER

The BEST building block for adding dashboards to your platform



Today Q4 2019

Excited for the future!

Meet Our Awesome Team



MIEKE HOUBRECHTS MARKETING



SHUBHAM SHRIVASTAV FULL STACK



YANNICK CRABBE FRONTEND



NATALIIA DEINEHA OUTBOUND SALES



HELA KACEM INBOUND SALES



BRECHT DE ROOMS FULL STACK



LAURA GEUENS CUSTOMER SUCCESS



JONAS BARY
CUSTOMER SUCCESS



CARMEN VANDELOO SOLUTIONS ENGINEER



KRIJN LUIJENDIJK DEVOPS & SE



TOON LAMBRECHT
BUSINESS DEVELOPMENT
NYC



BRUNO VERBRUGGEN HEAD OF SALES



THOMAS DE CLERCK CCO & FOUNDER



HAROEN VERMYLEN CTO & FOUNDER



CEO & FOUNDER



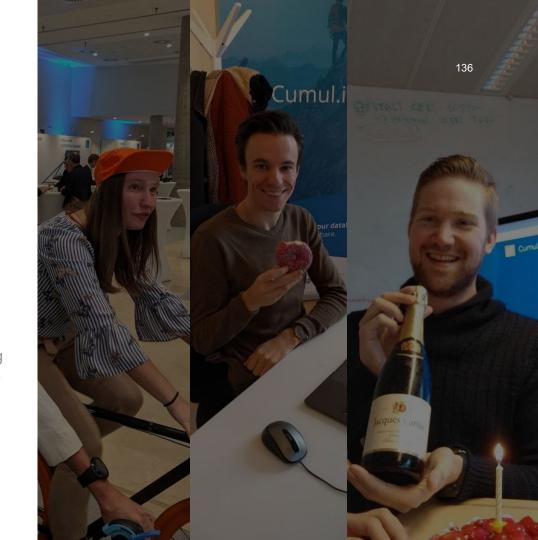


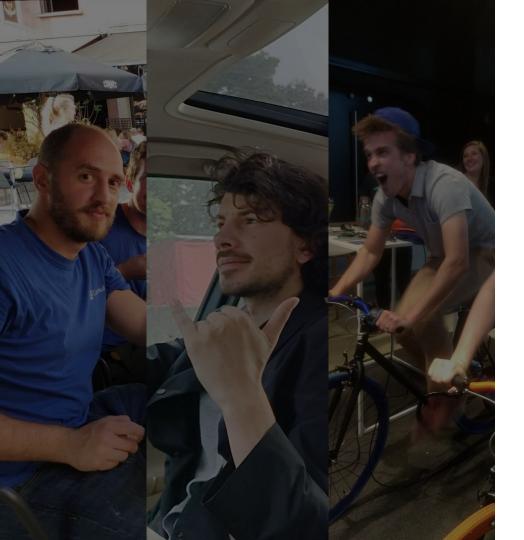
JOIN OUR TEAM



BACKEND ENGINEER

A jack of all trades combining good programming skills, DB expertise, and an analytical mindset.





JOIN OUR TEAM



SALES EXECUTIVE

Always sharp & with an internal compass set on the creation of opportunities

